



CHALLENGES TO POULTRY FARMING EXPANSION IN SLOVENIA

Maja Tomšič, Head of Poultry Production

PIVKA
DELAMARIS
GROUP 

PIVKA - DELAMARIS IS PART OF

JATA EMONA GROUP

one of the largest food companies in Slovenia.
Annual turnover of over 200 million EUR and more than
1000 people.



Jata Emona

Leading Slovenian supplier of
livestock feed, table eggs and
day-old chicks for further
breeding.

Pivka poultry farming

Producer and supplier of poultry
meat and poultry products.
Producer and supplier of healthy
and high-quality canned fish
specialties.

PIVKA
DELAMARIS
GROUP 



PRODUCT CATEGORIES

Unique and Diverse Products for the Local Market in-house development and production capabilities.

WE PRODUCE FOR SLOVENIA AND EUROPE

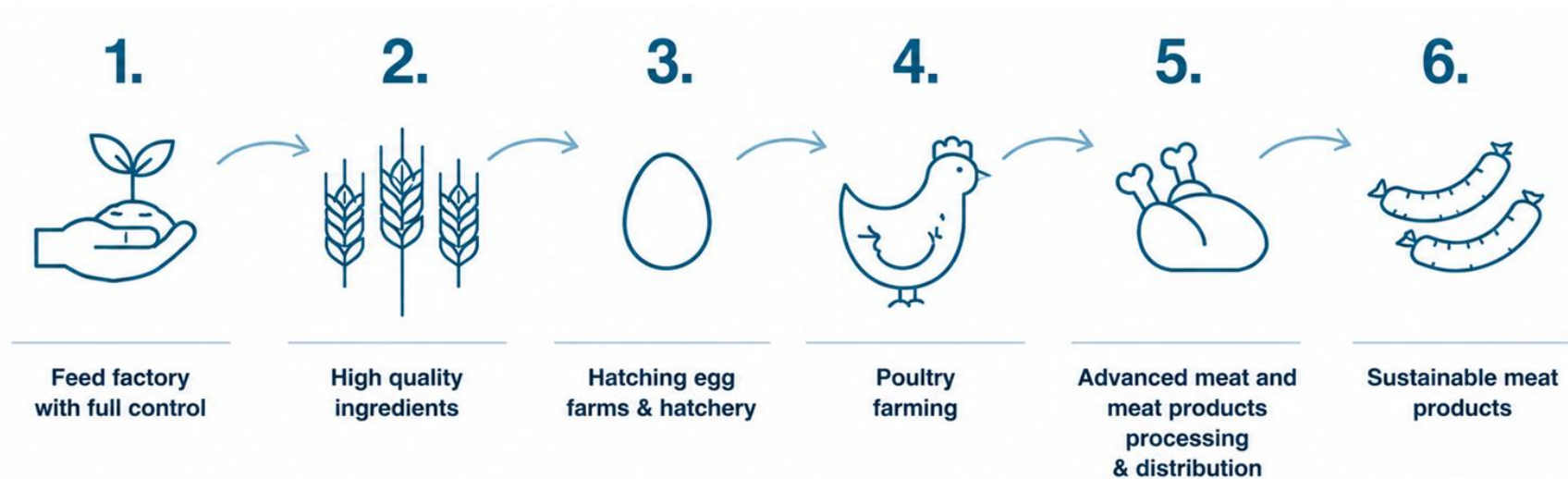
- **Active in 28 markets**
- **Significant supplier of poultry meat in Slovenia**
- **Strong export orientation**
- **Pivka: 11,285 t annual meat sales**
- **Delamaris: 20.7 million units sold annually**



Full control from farm to fork

VERTICALLY INTEGRATED PRODUCTION

We observe the highest standards of food production and ensure control over the entire production chain, from breeding, feed, meat, meat products to the sales shelf. This ensures the safety, traceability and high quality of products.





**LIMITED
AVAILABILITY
FOR FARM
GROWTH**

WE NEED THE OPPORTUNITY TO DEVELOP NEW FARMS



Large share of protected and grassland areas

Over 57% of utilised agricultural land is permanent grassland and meadows.



Limited infrastructure and utility connections

Water, sewage, electricity and transport infrastructure are often insufficient.



High investment costs

Building modern poultry facilities requires substantial capital.

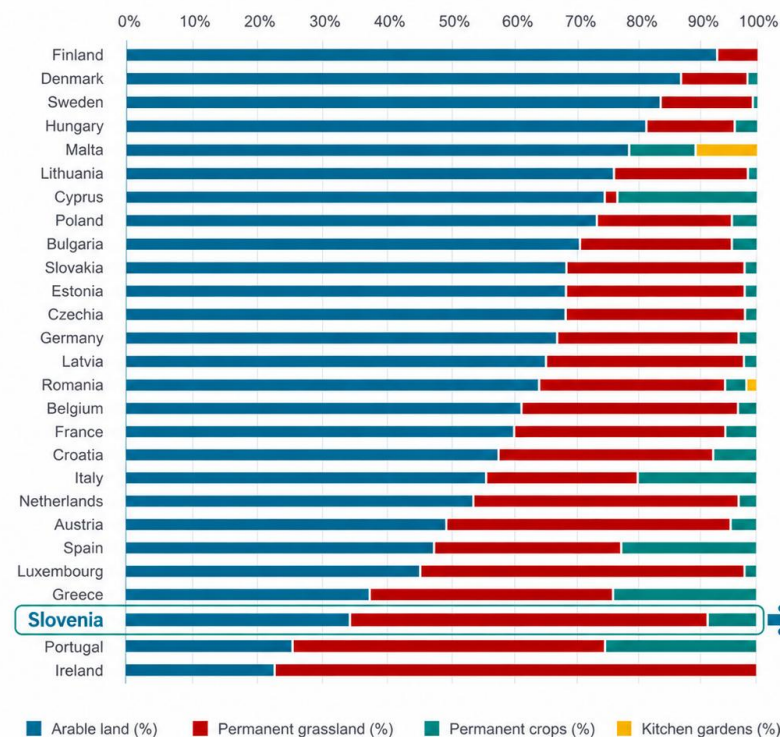


Complex permitting procedures

Environmental approvals are lengthy, uncertain and costly.

TYPE OF AGRICULTURAL LAND USE

(% share of utilised agricultural area, EU countries, 2020)



57%

of agricultural land is permanent grassland

VS

22%

EU average



= fewer opportunities for intensive livestock development

**FARMING IS
BECOMING
TOO DIFFICULT
FOR SMALL
FARMERS**



OUR PRODUCTION NETWORK



46 contract farmers



m2 = 82.000



 Pivka farmers

PIVKA COULD LOSE 28% OF PRODUCTION CAPACITY BY 2031

WHY FARMERS ARE LEAVING



Aging farmer population

A growing number of farmers are approaching retirement, while fewer young people are entering the sector.



Administrative burden

Increasing regulatory requirements and complex procedures discourage farm expansion and new investments.



High investment costs

Rising construction, equipment and compliance costs make poultry farming less economically attractive.



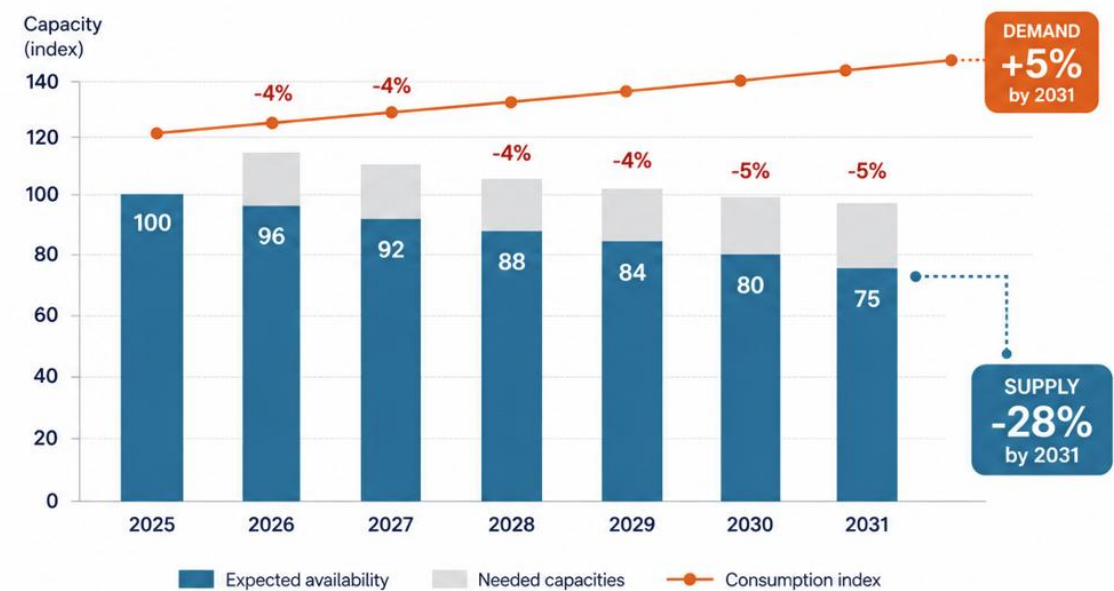
Environmental permitting complexity

Lengthy approval processes and environmental restrictions delay or prevent new developments.



Uncertain future prospects

Lack of long-term predictability reduces farmers' willingness to invest in additional production capacity.



Without new investments, Pivka could face a 28% loss in production capacity by 2031.

-28%

Production capacity loss by 2031

Slow, non-transparent and uncoordinated implementation of procedures.

LENGTHY PERMITTING PROCEDURES DELAY INVESTMENT

CHALLENGES FOR A FARMER / COMPANY SEEKING TO INVEST IN FARM DEVELOPMENT

- Lengthy procedures for obtaining environmental approvals and permits
- Complex and non-transparent administrative procedures
- Fragmented responsibilities across different ministries and authorities
- Slow spatial planning and permitting processes for facilities (barns, infrastructure)
- Unreliable timelines, making investment planning difficult

CAUSES OF THESE CHALLENGES

- Uncoordinated legislation (Spatial Planning Act, Construction Act, Environmental Protection Act) across different sectors
- An overly cautious Slovenian approach toward simplifying EU procedures
- Lack of a single point of contact (SPOC) for investors
- Low level of digitalization and poor coordination of assessment procedures
- Strong influence of civil initiatives and lengthy appeal procedures

OUR CASE

**COMPETING
LAND USE
PRIORITIES**

Yellow Zone: Tourism Instead of Farming

RA 02

RA 03/1
KASA

RA 03/2
HLEV
ZA TELICE

RA 03/3
HLEV
GOVIČI

RA 03/2
HLEV
GOVIČI

RA 01/3

**Agriculture Is
Losing Space**



OUR CASE

LOCAL AUTHORITIES LIMIT FARM DEVELOPMENT

15% of our poultry production is at risk

1. The Municipality of Pivka (the local authority led by the mayor of the area) **is calling for the removal of three poultry farms located near the company**, even though these farms have operated there since 1978.
2. The municipality proposed another location. (The land is partly owned by the company Pivka and partly by private individuals, which would require additional land purchases.)
3. The municipality changed the designated land use of **the existing farm area to tourism purposes** without the owner's consent.
4. The municipality is **demanding that the company sign a relocation agreement without providing compensation for the construction** of new facilities or infrastructure.
5. Municipality is blocking modernization and sustainable development at the current farm:
 - refusing easement rights across municipal land for solar power installations,
 - and refusing consent for environmental permits.



MORE PROCEDURES - FEWER FARMS

Everyone Wants Local Food — But Not Farms Nearby

- Negative public perception limits agricultural development
- Long permitting procedures delay investments
- Municipalities rarely plan new farm areas
- Poor rural infrastructure limits expansion
- The same rules apply despite low environmental impact
- Permit approvals often depend on local authorities
- Modern farms would reduce emissions and energy use



WHAT IS NEEDED

- *Predictable permitting timelines*
- *Better coordination between authorities*
- *Recognition of agriculture in spatial planning*
- *Faster approval of sustainability investments*
- *Regulatory certainty for long-term investment*

Thank you for your attention.

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